

Ron Nessim to Speak at ABA Forum on Entertainment and Sports Industries

Principal Ron Nessim will be a featured speaker at the American Bar Association Forum on Entertainment and Sports Industries. Nessim will participate in the panel discussion “Motion Picture and Television Profit Participants” on October 12 at 11:30 am. The panel will discuss the Motion Picture and Television Audit and Litigation process with emphasis on current audit issues as well as the following:

- Negotiating the deal for talent; upfront and backend compensation; historical participations versus streaming buyouts.
- Negotiation with talent; negotiating with co-financiers; competing with streamers.
- The process of deciding when to audit: studio queues and audit timing; allocating fees amongst multiple clients; audit costs; converting from a percipient witness to an expert witness when litigation ensues.
- The litigator’s involvement in the audit process, including settlement; studio arbitration clauses; mediation vs. arbitration vs. litigation; recent cases.

For more information, click [here](#).